WEEKLY TEA MARKET REPORT SALE NO: 39 - 05TH/ 06TH OCTOBER 2021

ORDER OF SALE

EXESTATE

Leafy/LG Small Leaf/BOPIA Grade/Dust

/Premium

1. Lanka Commodity Brokers (Pvt) Ltd Mercantile Produce Brokers (Pvt) Ltd John Keells PLC 2. Mercantile Produce Brokers (Pvt) Ltd Lanka Commodity Brokers (Pvt) Ltd Eastern Brokers Ltd 3. Eastern Brokers Ltd Asia Siyaka Commodities PLC Ceylon Tea Brokers PLC 4. Ceylon Tea Brokers PLC John Keells PLC Lanka Commodity Brokers (Pvt) Ltd 5. Forbes & Walker Tea Brokers (Pvt) Ltd Ceylon Tea Brokers PLC Bartleet Produce Marketing (Pvt) Ltd 6. Bartleet Produce Marketing (Pvt) Ltd Eastern Brokers Ltd Forbes & Walker Tea Brokers (Pvt) Ltd 7. Asia Siyaka Commodities PLC Bartleet Produce Marketing (Pvt) Ltd Mercantile Produce Brokers (Pvt) Ltd 8. John Keells PLC Asia Siyaka Commodities PLC Forbes & Walker Tea Brokers (Pvt) Ltd

At this week's sale 11,350 lots totalling 5,997,985 kgs were on offer. The breakdown is as follows:

	LOTS	QUANTITY
Ex Estate	631	707,894
Main Sale - High & Medium	1,526	765,574
Low Grown - Leafy	2,171	904,193
Low Grown - Semi Leafy	1,609	720,538
Low Grown - Tippy	2,115	1,044,443
Premium Flowery	376	58,865
Off Grades	2,382	1,289,630
Dust	540	506,848
TOTAL	11,350	5,997,985
Re - Prints	1,130	661,689

Buyers Prompt: 12/10/2021 Sellers Prompt: 13/10/2021

QUALITY

Overall, fairly similar to last.

Page 2

COMMENTS

This week's Auction offerings totalled 6.0 M/Kgs. There was improved demand.

Ex-Estate offerings were fairly similar to last and comprised of 0.7 M/Kgs. Improved demand, particularly for a selection of coloury teas.

Best Western BOP's, particularly the coloury sorts gained Rs. 30-50 per kg, whilst the others were firm and dearer to a lesser extent. Corresponding BOPF's were Rs. 10-20 per kg dearer. In the Below Best category, a selection of improved BOP's gained Rs. 30-50 per kg and substantially more following special inquiry. The corresponding BOPF's - teas in the higher price bracket gained Rs. 20-40 per kg and more, whilst the others were lower by a similar margin. At the lower end of the market, BOP's - clean leaf teas were Rs. 20 per kg dearer, whilst the others were barely steady. Corresponding BOPF's - clean leaf coloury teas were Rs. 10 per kg dearer, whilst the others were barely steady. Nuwara Eliyas' together with the Uda Pussellawas' were barely steady and irregular following quality. Uva - select coloury BOP/BOPF's were firm and up to Rs. 20 per kg dearer, whilst the others and particularly the thinner liquoring teas declined by a similar margin.

High and Mid Grown CTC's - BP1's had hardly any offerings. In the High Grown category, PF1's were firm to dearer, whilst the Medium Growns were irregular and barely steady. Corresponding Low Grown varieties sold well at firm to dearer rates.

Low Growns comprised of 2.6 M/Kgs in the Leafy/Semi Leafy and Tippy catalogues. Well-made teas together with improved Below Best and cleaner teas at the bottom met with good demand, whilst the balance were irregular following quality.

In the Leafy catalogues, Select Best BOP1/OP1's were fully firm to dearer, whilst the others too maintained following quality. A few select Best OP/OPA's maintained, whilst the others and Below Best varieties were mostly easier. Teas at the bottom too were firm to dearer. Select Best PEK/PEK1's, in general, maintained. A range of improved Below Best varieties though irregular were firm, whilst the others and poorer sorts were lower.

In the Tippy catalogues, well-made FBOP/FF1's were firm to selectively dearer, whilst the cleaner Below Best and cleaner teas at the bottom appreciated. Balance were firm on last.

In the Premium catalogues, Very Tippy teas continued to attract good demand. Best and cleaner Below Best together with cleaner teas at the bottom appreciated, whilst the balance were firm.

NATIONAL TEA SALE AVERAGES - SEPTEMBER 2021

September elevation averages together with the corresponding averages for 2020

In Sri Lankan Rupees

			MOM		YOY	To date	To date	YOY
	21-Sep	21-Aug	Variance	20-Sep	Variance	2021	2020	Variance
High Grown	568.48	564.66	3.82	555.98	12.50	590.12	565.11	25.01
Medium Grown	503.92	523.20	-19.28	538.04	-34.12	548.38	546.91	1.47
Low Grown	623.55	620.42	3.13	661.61	-38.06	644.96	665.81	-20.85
Total	591.47	591.70	-0.23	619.33	-27.86	616.22	623.49	-7.27

In US Dollars

			MOM		YOY	To date	To date	YOY
	21-Sep	21-Aug	Variance	20-Sep	Variance	2021	2020	Variance
High Grown	2.87	2.85	0.02	3.12	-0.25	3.02	3.08	-0.06
Medium Grown	2.54	2.64	-0.10	3.08	-0.54	2.80	2.98	-0.18
Low Grown	3.14	3.13	0.01	3.63	-0.49	3.30	3.63	-0.33
Total	2.98	2.99	-0.01	3.37	-0.39	3.15	3.40	-0.25

Source - Management Systems Ltd compiled on behalf of the Colombo Brokers' Association (For statistical purposes only)

- * National average for the month of September 2021 totalled Rs. 591.47 (USD 2.98) vis-à-vis Rs. 591.70 (USD 2.99) of August 2021 showing marginal decrease of Rs. 00.23 month on month. In comparison to the average of Rs. 619.33 (USD 3.37) for September 2020, shows a decrease of Rs. 27.86 (USD 0.39) YOY.
- * January-September 2021 cumulative national average of Rs. 616.22 (USD 3.15), records a decrease of Rs. 07.27 (decrease of USD 0.25) vis-à-vis Rs. 623.49 (USD 3.40) of January-September 2020.
- * January-September 2021 cumulative averages of the High & Medium Growns show a positive variance over January-September 2020 averages, whilst the Low Growns show a negative variance in LKR. However, all elevations show a negative variance in USD terms.

A detailed report is on Page No. 8.

NOTE

Next week's Auction is scheduled on Monday, 11 and Tuesday, 12 October 2021.

Page 3

MARKET

Improved demand

HIGH GROWN TEAS

BOP

Best Western's, particularly the coloury sorts gained Rs. 30-50 per kg, whilst the others were firm and dearer to a lesser extent. In the Below Best category, a selection of improved teas gained Rs. 30-50 per kg and substantially more following special inquiry. At the lower end of the market, clean leaf teas gained Rs. 20 per kg, whilst the others continued to sell around last week's levels, Nuwara Eiya's together with the Uda Pussellawa's were irregular and barely steady following quality. Uva's - Select coloury teas were firm and Rs. 10-20 per kg dearer, whilst the others declined by a similar margin and more.

BOPF

Best Western's were firm and Rs. 10-20 per kg dearer. In the Below Best category, teas in the higher price bracket gained Rs. 20-40 per kg and more, whilst the others were lower by a similar margin. At the lower end of the market, clean leaf teas were firm and Rs. 10 per kg dearer, whilst the poorer sorts were barely steady. Nuwara Eliya s were irregular and barely steady. Uda Pussellawa's - Few select neat leaf teas gained Rs. 20-30 per kg whilst the others continued to sell around last week's levels. Uva's - Few select coloury teas were Rs. 20-30 per kg dearer, whilst the other lighter liquoring teas declined by a similar margin.

OP/OPA

Best and Below Best OP/OPA's firm to marginally easier whilst teas at the lower end were firm on last.

PEKOE/PEKOE1

A limited selection of Flavory PEK's that were available were irregular. Well-made Orthodox leafy PEK/PEK1's barely steady whilst others were irregular and mostly easier. Better Rotovane PEK's were firm. Others were irregular.

FBOP/FBOPF1

A limited selection of Flavory FBOP's that were available were irregular whilst the lower end were mostly unsellable. Well-made Orthodox leafy FBOP/FF1's were firm to selectively dearer whilst others were easier Rs. 10 per kg, particularly at the lower end.

QUOTATIONS IN (Rs/kg)	<u>B0</u>	<u> </u>	<u>BC</u>	<u>PF</u>	<u>PEKOE</u>	/ FBOP	<u>o</u>	<u> P</u>
Sale Date	28/29 SEP	05/06 OCT	28/29 SEP	05/06 OCT	28/29 SEP	05/06 OCT	28/29 SEP	<u>05/06</u> <u>OCT</u>
Best Westerns	660 - 850	680 - 880	650 - 750	690 - 920	640 - 860	630 - 880	610 - 690	600 - 690
Below Best Westerns	570 - 650	580 - 670	580 - 640	610 - 680	520 - 620	500 - 610	450 - 590	430 - 580
Plainer Westerns	480 - 560	450 - 590	480 - 570	490 - 600	350 - 500	340 - 490	350 - 430	330 - 420
Nuwara Eliyas	800	620 - 750	770	N/A	430 - 880	500 - 750	510	500
Brighter Udapussellawas	520 - 560	500 - 540	550 - 660	550 - 600	640 - 760	620 - 810	550 - 610	540 - 600
Other Udapussellawas	480 - 510	N/A	490 - 540	500 - 540	350 - 600	360 - 610	340 - 530	330 - 530
Best Uvas	550 - 630	560 - 660	580 - 820	580 - 650	660 -1000	640 - 980	520 - 710	550 - 640
Other Uvas	460 - 540	480 - 520	500 -570	520 - 540	340 - 650	330 - 620	340 - 500	350 - 540

MEDIUM GROWN TEAS

BOP Neat well-made teas were barely steady, whilst the others were irregular.

BOPF Hardly any offerings for the better teas, whilst the poorer sorts were irregular and Rs. 10 per

kg lower on average.

OP/OPA Best and Below Best OP/OPA's in general were easier Rs. 10-20 per kg whilst teas at the

lower end were firm on last.

PEKOE/PEKOE1 Well-made PEK/PEK1's were firm to easier whilst others together with the teas at the lower

end were irregular and mostly easier.

FBOP/FBOPF1 Well made FBOP's irregular following quality whilst others were dearer Rs. 10-20 per kg and

more at times. Select best FF1's though irregular were firm. Other well-made teas were dearer

Rs. 10-20 per kg whilst teas at the lower end easier Rs. 10 per kg.

QUOTATIONS IN (Rs/kg)	<u>BOP</u>		BOPF		PEKOE / FBOP		<u>OP</u>	
Sale Date	28/29 SEP	05/06 OCT	28/29 SEP	05/06 OCT	28/29 SEP	05/06 OCT	28/29 SEP	05/06 OCT
Good Mediums	850	810 - 860	500 - 580	N/A	720 - 1140	740 - 980	540 - 720	520 - 650
Other Mediums	N/A	510	440 - 450	450	360 - 690	350 - 730	340 - 510	330 - 500

Contd...4

Page 4

UNORTHODOX TEAS

HIGH GROWN

BP1s - Hardly any offerings. PF1s - Best available which commenced around last week's levels appreciated by Rs. 20-30 per kg as the sale progressed. In addition, a selection of coloury sorts at the lower end of the market appreciated a further Rs. 10 per kg on select invoices.

MEDIUM GROWN BP1s - Hardly any offerings. PF1s - Irregular.

LOW GROWN BP1s - Firm around last week's levels. PF1s - Firm and Rs. 10-20 per kg dearer following

special inquiry.

QUOTATIONS IN (Rs/kg)	<u>B</u> 1	<u>P 1</u>	<u>PF 1</u>			
Sale Date	28/29 SEP	<u>05/06 OCT</u>	28/29 SEP	05/06 OCT		
High Grown	405 - 560	420 - 490	470 - 630	480 - 660		
Medium Grown	435 - 530	380 - 490	460 - 560	400 - 550		
Low Grown	610 - 690	500 - 630	540 - 720	590 - 720		

OFF GRADES

FGS1/FGSBest FGS/FGS1 were firm on last levels, whilst the Below Best and poorer sorts gained Rs.

20 per kg and more following quality. Low Growns appreciated Rs. 20-30 per kg and more.

CTC's in general were firm to dearer by Rs. 10-20 per kg.

BROKENSBM's - Dearer by Rs. 20-30 per kg and more. BP's were firm to selectively dearer following

quality on average.

BOP1A Best varieties maintained. Bolder varieties firm to marginally dearer. Below Best varieties

remained firm on last whilst, select invoices were irregular. Poorer sorts firm to dearer by

Rs.10 - 20 per kg on occasion.

QUOTATIONS IN (Rs/kg)	<u>HI</u>	<u>GH</u>	MEI	<u>MUIO</u>	<u>LOW</u>		
Sale Date	28/29 SEP	<u>05/06 OCT</u>	28/29 SEP	<u>05/06 OCT</u>	28/29 SEP	<u>05/06 OCT</u>	
Better Fannings (Orthodox)	460 - 570	460 - 590	430 - 550	450 - 560	470 - 600	460 - 530	
Better Fannings (CTC)	N/A	N/A	370 - 430	440 - 480	550	N/A	
Other Fannings (Orthodox)	300 - 330	330 - 370	310 - 340	330 - 370	320 - 350	330 - 380	
Other Fannings (CTC)	N/A	N/A	N/A	370	320 - 370	330 - 370	
Good Brokens	410 - 530	440 - 680	440 - 560	440 - 710	440 - 650	450 - 680	
Other Brokens	310 - 340	330 - 380	300 - 330	330 - 380	310 - 340	330 - 380	
Better BOP1As	390 - 470	380 - 420	420 - 560	410 - 490	400 - 720	420 - 650	
Other BOP1As	340 - 380	320 - 370	340 - 400	350 - 400	330 - 380	335 - 410	

DUSTS

<u>DUST1</u>

Select Best Dust1's were dearer by Rs. 30 - 40 per kg on selected invoices where quality was maintained and others appreciated by Rs. 10 - 15 per kg. Best varieties were dearer by Rs. 15 - 20 per kg selectively. Others held firm. Below Best Dust1's with the cleaner types mostly sold at last levels. Poorer sorts gained by Rs. 10 - 15 per kg. Best Low Grown Dust1's declined by Rs. 30 - 40 per kg. Others were firm to easier by Rs. 10 - 15 per kg. Best High & Medium CTC's sold at last levels on selected invoices. Others showed a decline compared to last week's levels by Rs. 5 - 10 per kg. Poorer sorts were firm to dearer by Rs. 10 - 15 per kg. Best Low Grown CTC's appreciated by Rs. 20 - 30 per kg. Others were firm.

<u>DUST</u>

Clean secondaries gained by Rs. 15 - 20 per kg.thers and poorer sorts appreciated by Rs. 10 - 15 per kg. Low Grown varieties were firm to easier by Rs. 10 - 15 per kg.

QUOTATIONS IN (Rs/kg)	<u>HIGH</u>		MED	<u> DIUM</u>	LOW		
Sale Date	28/29 SEP	05/06 OCT	28/29 SEP	<u>05/06 OCT</u>	28/29 SEP	05/06 OCT	
Better Primary Dust (Orthodox)	610 - 900	640 - 940	540 - 710	540 - 700	530 - 700	540 - 730	
Better Primary Dust (CTC) P. Dust	510 - 640	510 - 640	500 - 620	510 - 620	450 - 620	470 - 660	
Below Best Primary Dust (Orthodox)	460 - 600	480 - 630	450 - 530	460 - 530	410 - 520	420 - 530	
Other Primary Dust (CTC) P. Dust	480 - 500	470 - 500	340 - 490	400 - 500	415 - 440	410 - 460	
Other Primary Dust (Orthodox)	330 - 450	350 - 470	300 - 430	300 - 450	280 - 400	310 - 410	
Better Secondary Dust	430 - 560	450 - 610	370 - 420	370 - 420	420 - 520	430 - 520	
Other Secondary Dust	300 - 420	310 - 440	290 - 360	290 - 360	300 - 410	300 - 420	

* Note. High & Medium quotations are a combination of **HIGH GROWNS** (Western High and Uva High) **MEDIUM GROWNS** (Western Medium and Uva Medium).

Contd...5

Page 5

LOW GROWN TEAS

FBOP/FBOP1 Well-made FBOP's sold around last levels, whilst Best and cleaner Below Best were firm to

 $dearer. \ Cleaner \ teas \ at \ the \ bottom \ too \ followed \ a \ similar \ trend. \ Balance \ were \ firm \ . \ Well-made$

FBOP1's appreciated. Balance firm on last.

BOP Well-made teas were firm, whilst cleaner Below Best and cleaner teas at the bottom appreciated.

Balance sold around last levels.

BOP1 Select Best BOP1's together with a range of improved Below Best varieties were fully firm to

dearer, while others and poorer sorts maintained.

OP1 Select Best OP1's gained while a range of improved Below Best varieties maintained. However,

others where quality did not maintain and the teas at the lower end prices were irregular and

mostly lower.

OP A few Select Best OP's maintained while, others and teas in the Below Best category were barely

steady. Teas at the lower end maintained.

OPA Select Best OPA's declined. Few improved Below Best varieties maintained, while others were

irregular and mostly lower. Teas at the bottom end were fully firm to dearer.

PEKOE A few Select Best PEK/PEK1's maintained. A selection of improved Below Best varieties were

firm while, others and mixed varieties in particular prices declined.

BOPF Well-made BOPF firm to selectively dearer. Balance sold around last levels.

FBOPF/FBOPF1 Very Tippy teas continued to attract good demand. Best and cleaner Below Best together with

cleaner teas at the bottom appreciated. Balance were firm. Select Best FF1's were firm to marginally easier, whilst Best and cleaner Below Best appreciated. Cleaner teas at the bottom too

were firm to dearer. Balance were firm.

QUOTATIONS IN (Rs/kg)	SELEC	T BEST	BF	<u>est</u>	BELOV	W BEST	OTE	IERS
Sale Date	28/29 SEP	<u>05/06 OCT</u>	28/29 SEP	05/06 OCT	28/29 SEP	05/06 OCT	28/29 SEP	05/06 OCT
FBOP 1	830 - 870	850 - 900	650 - 730	670 - 740	470 - 580	480 - 580	400 - 450	400 - 470
FBOP	880-1000	880 - 1000	770 - 860	780 - 850	660 - 750	670 - 750	380 - 500	400 - 500
BOP 1	1000-1650	1000-1650	970-1000	980-1000	960 - 970	970 - 980	620 - 720	630 - 730
BOP	900 - 950	900 - 960	740 - 780	740 - 780	550 - 620	560 - 640	380 - 450	400 - 450
BOPF	680 - 750	680 - 750	480 - 540	500 - 550	400 - 430	400 - 430	360 - 380	350 - 380
FBOPF (TIPPY)/FBOPF SP	2600-3000	2700-3000	1300-1600	1300-1600	830 - 900	800 - 900	650 - 720	650 - 750
FBOPF 1	860 - 900	870 - 900	760 - 810	760 - 830	550 - 640	560 - 660	380 - 450	380 - 470
FBOPF	1100-1300	1200-1350	850 - 900	870 - 920	560 - 650	570 - 670	380 - 500	380 - 520
OP 1	1000-1350	1000-1700	970-1000	980-1000	910 - 960	920 - 970	570 - 710	580 - 720
OP	790 - 870	790 - 850	770 - 780	770 - 780	730 - 750	730 - 750	520 - 610	520 - 610
OPA	800-1040	800-1040	700 - 800	700 - 800	600 - 690	600 - 690	360 - 600	360 - 600
PEKOE	900-1800	900-1450	800 - 850	800 - 850	650 - 760	640 - 740	500 - 600	490 - 590
PEK 1	900-1350	900-1350	800 - 850	800 - 850	680 - 800	670 - 790	640 - 700	630 - 690

Page 6 Page 6

TOP PRICES IN (RS/KGS) - SALE OF 05TH/ 06TH OCTOBER 2021

WESTERN MEDIUM			0.60.00	UVA MEDIUM	DOD		5 000
Harangalla	BOP	@	860.00	Halpewatte Uva	BOP		790.0
Craighead	BOP	<u>@</u>	800.00	Halpewatte Uva	BOPSp		830.0
Kenilworth	BOPSp	@	810.00	Dickwella Telbedde	BOPF/BOPFSP BOP1		810.0
Doombagastalawa Rozella	BOPSp	@	760.00 500.00	Demodera 'S'	BOP1	(a)	960.0 940.0
Cooroondoowatte	BOPF/BOPFSp BOP1	@	1,100.00	Dickwella	FBOP/FBOP1	@ @	890.0
Doombagastalawa	FBOP/FBOP1	<u>a</u>	960.00	Roseland Uva	FBOPF/FBOPF1	ω	830.0
Craighead	FBOPF/FBOPF1	<u>a</u>	840.00	Rathkelle Uva	OP/OPA	(a),	710.0
Harangalla	FBOPF/FBOPF1	<u>a</u>	840.00	Halpewatte Uva	OP/OPA	w	690.0
Dartry Valley	FBOPF/FBOPF1	w	840.00	Telbedde	OP/OPA	<u>@</u>	680.0
Cooroondoowatte	OP/OPA	(a)	650.00	Glen Alpin	OP1	w.	840.0
Kenilworth	OP/OPA	œ	650.00	Halpewatte Uva	OP1		840.0
Ancoombra	OP1		830.00	Dickwella	PEK/PEK1		900.0
New Fernland	PEK/PEK1		980.00				
				UVA HIGH	DOD		770
WESTERN HIGH	DOD		000.00	Aislaby	BOP		770.0
Somerset	BOP	@	880.00	Uvakellie	BOPSp BOPF/BOPFSp		660.0
Alton	BOP	@	860.00	Kelliebedde	1	@	630.0
ngestre Bearwell	BOP BOP	@	850.00	Bandaraeliya	BOPF/BOPFSp	@	620.0
Bearwell		@	850.00 720.00	Mahadowa	BOPF/BOPFSp BOPF/BOPFSp		620.0 620.0
Bridwell	BOPSp BOPF/BOPFSp	@	920.00	Spring Valley Glenanore	BOP1	(a)	890.0
Venture	BOP1		850.00	Aislaby	FBOP/FBOP1	@ @	980.
Bogahawatte	FBOP/FBOP1		840.00	Glenanore	FBOPF/FBOPF1	<u>a</u>	780.
Frotoft Super	FBOP/FBOP1		840.00	Batawatte	FBOPF/FBOPF1	w	780. 780.
Bogahawatte	FBOPF/FBOPF1		800.00	Glenanore	OP/OPA	(a)	640.
Bambrakelly	FBOPF/FBOPF1	@	790.00	Gonamotawa	OP1	@ @	780.
Venture	OP/OPA	w	690.00	Aislaby	PEK/PEK1	<u>a</u>	900.
Bambrakelly	OP/OPA	<u>@</u>	660.00	-		w	<i>7</i> 00.
Glenloch	OP1	<u>a</u>	800.00	UNORTHODOX HIC			
Glenloch	PEK/PEK1	<u>a</u>	880.00	Dunsinane CTC	PF1		660.
	I EIGT EIGT	œ	000.00	Ulugedara CTC	BP1		490.
NUWARA ELIYAS		_		Ulugedara CTC	BPS		470.
Mahagastotte	BOP	@	750.00	UNORTHODOX ME	EDIUM		
Lovers Leap	BOP		750.00	New Peacock CTC	PF1		550.
Kenmare	BOP	@	650.00	New Peacock CTC	BP1		490.
Court Lodge	FBOP/FBOP1	<u>@</u>	750.00	Donside CTC	BPS	(a)	450.
Court Lodge	OP/OPA	@	500.00	UNODTHODOVIO			
Mahagastotte	PEK/PEK1 PEK/PEK1	@	560.00	UNORTHODOX LO			720
Court Lodge	PEK/PEK1	@	500.00	Suduwelipothahena C Suduwelipothahena C			720. 630.
UDAPUSSELLAWAS				Suduwelipothahena C			560.
Liddesdale	BOP		540.00	_	IC DI 5		300.
Kirklees	BOPSp		500.00				
Mooloya	BOPF/BOPFSp			Parakaduwa	FBOPFSp		2,900.
Gampaha	BOP1		610.00	New Vithanakande	FBOPFEXSp		3,150.
Delmar	FBOP/FBOP 1	@	810.00	Kamarangapitiya	FBOPFEXSp1	@	2,800.
Delmar	FBOPF/FBOPF1	_	750.00	DUSTS			
Delmar	OP/OPA	@	600.00	Mattakelle	DUST1		940.
Gordon	OP/OPA	@	550.00	Kalubowitiyana CTC	PDUST	<u>@</u>	660.
Gordon	OP1	@	490.00	-		•	
Delmar	PEK/PEK1	@	670.00	OFF GRADES	POG/POG4		
LOW GROWNS				Fetteresso	FGS/FGS1	@	590.
Brombil	BOP		1,250.00	Strathdon CTC	PFGS	<u>@</u>	480.
Geekiyanahena	BOPSp		1,200.00	Gunawardana	BM		690.
Hidellana	BOPF		860.00	Rothschild	BP		710.
Pothotuwa	BOPF	(a)	840.00	Garden Leaf	BOP1A	@	650.
Allen Valley	BOPFSp		880.00				
othotuwa	FBOP	<u>a</u>	1,300.00				
Ceciliyan	FBOP1	-	1,100.00				
Sihara	FBOPF		1,400.00				
New Rekadahena	FBOPF1	<u>@</u>	1,300.00				
Pothotuwa	BOP1	<u>a</u>	1,650.00				
Sithaka	BOP1		1,650.00				
Pothotuwa	OP1	<u>@</u>	1,700.00				
Liyonta	OP		850.00				
Liyonta	OPA		1,040.00				
Lumbini	PEK		1,450.00				
Suduwelipothahena Sup			1,350.00				

@ Sold by Forbes & Walker Tea Brokers (Pvt) Ltd/ **All Time Record Price * Equal All Time Record Price

Page 7 Page 7

		UANTITY SOLD DURING THE PERIOD TH SEPTEMBER - 02ND OCTOBER 2021	2020
WEEKLY	TODATE	WEEKLY	TODATE
		PRIVATE SALES	
145,524	4,562,237	89,531	3,612,233
		PUBLIC AUCTION	
4,955,198	222,622,213	4,896,765	195,540,785
		FORWARD CONTRACTS	
58,360	1,654,330	NIL	181,020
		DIRECT SALES	
NIL	NIL	NIL	319,931
- 4 - 2 - 2 - 2	••• ••• •••	TOTAL	400 (50 060
5,159,082	228,838,780	4,986,296	199,653,969
220.454		BMF EXCLUDED FROM PRIVATE SALE	-
328,156	7,977,053	105,173	6,879,880

QUANTITY SOLD AND THE AVERAGE PRICE PER AUCTION

	<u>2021</u>			<u>2020</u>			<u>2019</u>		
SALE DATE	QTY <u>M/KG</u>	AV/PRICE RS	Approx US\$ Equivalent	QTY <u>M/KG</u>	AV/PRICE RS	Approx US\$ Equivalent	QTY <u>M/KG</u>	AV/PRICE RS	Approx <u>US\$</u> Equivalent
22ND SEP 2021	5.30	596.84	3.01	4.94	630.76	3.44	6.02	508.29	2.85
29TH SEP 2021	4.95	602.04	3.03	4.89	640.85	3.50	5.49	517.75	2.89

Source: Central Bank of Sri Lanka / Buying Rates

RATES OF EXCHANGE AS AT 06TH OCTOBER 2021

YEAR	US.DOL	STG.PD	YEN	EURO
2021	198.50	268.41	1.77	229.45
2020	183.43	234.08	1.71	212.82
2019	180.08	220.09	1.65	194.79

SRI LANKA RUPEE APPROX. PER UNIT OF CURRENCY

Source: Central Bank of Sri Lanka / Buying Rates

CROP AND WEATHER

For the period 27 September - 03 October 2021

Western/Nuwara Eliya Regions

The Western Region reported overcast weather conditions and occasional spells of bright weather. Dull and rainy weather was reported in the Nuwara Eliya Region throughout the week. According to the Department of Meteorology, scattered showers and strong winds are expected in both regions in the week ahead.

Uva/Udapussellawa Region

Clear mornings and overcast weather with showers were reported in the Uva Region, whilst the Udapussellawa Region reported dull and rainy weather throughout the week.

Low Growns

Overcast weather conditions and rain was reported in the Low Grown Region throughout the week. The Department of Meteorology expects sporadic showers in the Sabaragamuwa Region in the week ahead.

Crop Intake

The Western, Uva, Udapussellawa and Low Grown regions reported a decline in the crop intake, whilst the Nuwara Eliya Region maintained.

Page 8 Page 8

PUBLIC AUCTION / GROSS SALE AVERAGES

SALE NO: 38

SALE OF: 28TH/29TH SEPTEMBER 2021

		<u>2021</u>				<u>2020</u>				<u>2019</u>			
	WEE	KLY	TOD	TODATE V		WEEKLY		TODATE		WEEKLY		TODATE	
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	
Uva High Grown	518.07	2.61	548.91	2.81	558.18	3.05	541.96	2.95	423.24	2.36	461.17	2.60	
Western High Grown	602.99	3.04	598.86	3.06	609.00	3.32	588.19	3.20	464.94	2.59	521.02	2.94	
CTC High Grown	544.66	2.74	528.91	2.70	517.65	2.83	541.71	2.95	428.99	2.39	457.74	2.58	
High Grown (Summary)	567.99	2.86	583.46	2.98	592.34	3.23	573.95	3.13	453.40	2.53	504.01	2.84	
Uva Medium Grown	525.55	2.65	567.13	2.90	567.52	3.10	582.20	3.17	471.04	2.63	490.98	2.77	
Western Medium Grown	493.50	2.49	537.68	2.75	543.53	2.97	527.80	2.87	416.10	2.32	455.33	2.57	
CTC Medium Grown	451.13	2.27	499.46	2.55	494.35	2.70	495.06	2.70	390.40	2.18	427.82	2.41	
Medium Grown (Summary)	503.90	2.54	546.61	2.79	550.65	3.01	544.95	2.97	431.49	2.41	465.18	2.62	
Orthodox Low Grown	646.41	3.26	655.15	3.35	689.27	3.76	684.02	3.73	560.97	3.13	584.02	3.29	
CTC Low Grown	485.49	2.45	505.44	2.58	485.41	2.65	470.34	2.56	485.02	2.71	423.46	2.39	
Low Grown(Summary)	638.48	3.22	646.87	3.31	678.35	3.70	668.13	3.64	555.64	3.10	573.07	3.23	
Total	602.04	3.03	616.16	3.15	640.86	3.50	627.27	3.42	517.68	2.89	541.96	3.06	

Source: Oanda Exchange Rates

Source: MSL - Averages

SEPTEMBER 2021 TOGETHER WITH THE CORRESPONDING AVERAGES FOR 2020 & 2019

			<u>2021</u>			<u>2020</u>			<u>2019</u>				
	MON	HTN	TOD	TODATE MO		MONTH TOD		ATE	MO	MONTH		TODATE	
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	
Uva High Grown	518.35	2.61	553.05	2.83	538.62	2.94	545.42	2.97	439.35	2.44	467.23	2.64	
Western High Grown	597.65	3.01	606.65	3.10	584.26	3.18	593.21	3.23	469.19	2.60	525.03	2.96	
CTC High Grown	534.16	2.69	530.19	2.71	512.73	2.79	538.09	2.93	419.41	2.33	451.93	2.55	
High Grown (Summary)	568.48	2.87	590.12	3.02	555.98	3.03	565.11	3.08	458.55	2.55	506.82	2.86	
Uva Medium Grown	533.88	2.69	567.95	2.90	561.46	3.06	580.69	3.16	470.40	2.61	494.08	2.79	
Western Medium Grown	488.88	2.47	539.55	2.76	521.15	2.84	528.09	2.88	419.18	2.33	456.19	2.57	
CTC Medium Grown	452.46	2.28	499.46	2.55	480.60	2.62	494.28	2.69	401.89	2.23	427.78	2.41	
Medium Grown (Summary)	503.92	2.54	548.38	2.80	538.04	2.93	546.91	2.98	436.55	2.42	468.66	2.64	
Orthodox Low Grown	632.68	3.19	655.15	3.35	674.55	3.68	684.09	3.73	552.72	3.07	583.93	3.29	
CTC Low Grown	477.93	2.41	505.46	2.58	486.82	2.65	470.56	2.56	450.41	2.50	423.65	2.39	
Low Grown(Summary)	623.55	3.14	644.96	3.30	661.61	3.61	665.81	3.63	543.93	3.02	572.97	3.23	
Total	591.47	2.98	616.22	3.15	619.33	3.38	623.49	3.40	511.31	2.84	541.88	3.06	

Source - Management Systems Ltd compiled on behalf of the Colombo Brokers Association / Oanda Exchange Rates (For statistical purposes only)

FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 05TH/06TH OCTOBER 2021

Page 9 Page 9

MOMBASA AUCTION

SALE OF - 4TH, 5TH & 6TH OCTOBER 2021 (SALE NO. 40)

There was good general demand for the 127,099 packages (8,316,318.50 kilos) available in the market with prices closely following quality. 20.49% were unsold.

LEAF GRADES

Offerings: 65,340 packages (4,221,476.00 kilos) with 20.69% unsold.

Best BP1s in the market met an irregular support ranging between firm to USC6 above last levels following quality to easier by up to USC12 while brighter varieties varied between steady to USC9 dearer following quality to easier by up to USC10. Mediums held firm to USC2 above last week's rates with some invoices remaining without bids while lower medium categories were irregular with quality varying between USC4 to USC6 above previous week's levels to easier by USC3 to USC14 and a few lines were unsold; plainer sorts met an irregular enquiry and ranged between steady to USC13 dearer to easier by USC2 to USC6 with some invoices unsold.

The best PF1s available saw improved interest advancing by USC16 to USC17 while brighter types appreciated by USC4 to USC10 with medium varieties steady to USC26 dearer but some lines remained without bids. Lower medium categories were irregular with quality and ranged between USC3 to USC18 above previous week's rates to easier by USC3 to USC26 and a few invoices remained unsold with plainer varieties ranging between USC2 to USC20 above last prices to easier by USC3 to USC25 and some teas were unsold.

CTC QUOTATIONS	BP1 - USC	PF1 - USC
Best	259 - 590	341 - 366
Good	259 - 334	330 - 364
Good Medium	246 - 290	296 - 362
Medium	260 - 278	250 - 284
Lower Medium	116 - 170	114 - 242
Plainer	104 - 164	080 - 202

DUST GRADES

Offerings: 41,880 packages (3,104,850.00 kilos. 22.06% were unsold.

The best PDUSTs on offer saw useful enquiry and gained USC16 to USC20 closely following quality with brighter types USC2 to USC13 above last week's levels while medium varieties were better absorbed at firm to USC16 dearer and a few invoices were unsold. Lower mediums met an irregular interest and improved lines were well-competed for appreciating by up to USC29 but others eased by USC4 to USC10 and a few lines remained unsold. Plainer descriptions were steady to USC18 above last prices but some teas remained without bids.

Best DUST1s in the market were steady to USC7 dearer while brighter types appreciated by USC12 to USC14 closely following quality with mediums better absorbed at firm to USC40 above previous rates but a few lines remained without bids; lower medium varieties were irregular varying between USC4 to USC12 above last prices to easier by USC9 to USC16. Plainer sorts appreciated by USC2 to USC20 with a few invoices easing by up to USC5 and some teas were unsold.

CTC QUOTATIONS	PDUST - USC	DUST1 - USC
Best	360 - 382	315 - 351
Good	350 - 378	326 - 340
Good Medium	348 - 374	320 - 340
Medium	258 - 302	235 - 282
Lower Medium	106 - 298	104 - 232
Plainer	085 - 174	080 - 162

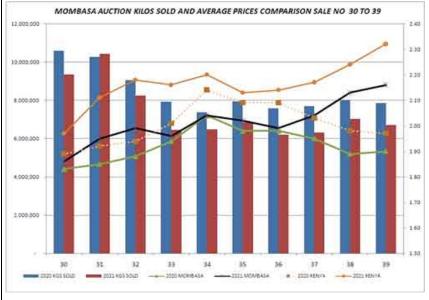
SECONDARY GRADES.

Offerings: 19,879 packages (989,992.00 kilos) with 17.50% remaining unsold. In the Secondary Catalogues, BPs were steady with PFs firm. Clean well sorted coloury Fannings held value while similar DUSTs gained. Other Fannings were firm with DUSTs steady. BMFs were well absorbed.

SECONDARY QUOTATIONS (USC)	BP / BP2	PF / PF2	FNGS1 / FNGS	DUST / DUST2	BMF
Best / Good	176 - 272	217 - 218	140 - 222	110 - 250	089
Good Medium / Medium					
Lower Medium		_	142 - 226	141 - 165	-
Plainer	100 - 156	096 - 176	074 - 170	074 - 129	072 - 084

MARKETS

There was strong support from Pakistan Packers and were forceful and dominant with more and strong enquiry from Kazakhstan and other CIS states. Yemen, other Middle Eastern countries, Egyptian Packers and Russia increased interest while Sudan were active. UK and Bazaar reduced activity and were selective. There were some purchases for Iran. Afghanistan were subdued. Local Packers showed good activity on account of price. Somalia were active at the lower end of the market.



Courtesy - Africa Tea Brokers Limited.

Page 10 Page 10

BANGLADESH AUCTION

SALE OF - 4TH OCTOBER 2021 (SALE NO. 21)

CTC LEAF: 49,191 packages of Current Season teas on offer once again met with a fairly strong demand.

BROKENS: Well made good liquoring Brokens continued to be a strong market and were fully firm to slightly dearer. Their Mediums followed a similar trend and mostly sold at around last levels. Plainer varieties were about steady whilst BLF teas were an improved market.

FANNINGS: Good liquoring Fannings were again a good market and sold at little dearer rate. Medium varieties were also a good market and were firm. Plainer sorts were a little easier. BLF teas met with more enquiry and withdrawals were less.

CTC DUST: 12,348 packages of Current Season teas on offer met with a good demand. Good liquoring Dusts were fully firm to slightly dearer. Their Mediums were irregular around last. Plain and BLF Dusts were easier by Tk.2/- to Tk.3/- with a few withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Demand was well sustained this week with good liquoring varieties attracting quite useful support. Blenders continued to operate strongly whilst Loose tea buyers also lent a fairly good support which resulted in a little dearer market. Dusts sold well.

Our catalogue (Sale 21): Avg: Tk 204.71, Sold 82.4% & (Sale 20) Avg: Tk 200.68, sold 85.8%.

QUOTATIONS	BROKENS		FANNINGS
Large	2.13-2.31 nom	Best	2.45-2.52
Medium	2.27-2.41	Good	2.31-2.40
Small	2.29-2.46	Medium	2.23-2.29
Plain	2.17-2.23	Plain	2.16-2.22
BLF	1.84-2.13	BLF	1.84-2.13

Courtesy - National Brokers Limited.

MALAWI AUCTION

SALE <u>OF - 6TH OCTOBER 2021 (SALE NO. 40)</u>

There was strong demand at firm to dearer levels for the 6080 packages on offer. BP1- Few available were barely steady.

PF1SC met with good competition at firm to 24 USC up on last.

PF1 were supported at firm to dearer rates

PD received selective interest at firm to 2 USC up on last.

D1 were supported at firm levels.

Secondary teas were firm to easier, following quality.

KOLKATA AUCTION

SALE OF - 5TH, 7TH & 8TH OCTOBER 2021 (SALE NO. 40)

Good demand for good liquoring Assams at steady rates. Fair demand for remainder at easier rates. Western India operating. Hindustan $Unile ver\ operating.\ Tata\ Consumer\ Products\ operating.\ Exporters\ operating.\ Local\ /\ Internal\ operating.$

Courtesy - Associated Brokers Pvt. Ltd., Kolkata.

JAKARTA AUCTION

SALE OF - 6TH OCTOBER 2021 (SALE NO. 40)

ORTHODOX TEA

Better/Best category improved invoices met with quite a good interest and generally sold well. Good medium lines were fairly well absorbed and were about steady on last whilst medium lines eased further even occasionally more with withdrawals.

 $Secondary\ category\ continued\ to\ be\ difficult\ of\ sale\ and\ occasionally\ unsold.$

CTC TEA

There was good interest for improved liquoring invoices which were about steady to occasionally dearer with competition while Medium also saw fairly good support were firm to easier rates and some lines remained unsold.

Courtesy -Sinar Maluku - Jakarta.

GUWAHATI AUCTION

SALE OF - 6TH OCTOBER 2021 (SALE NO. 40)

Fair demand at barely. HUL/TCPL/Exporters/Buyers for upcountry destinations operating.

Courtesy - Associated Brokers Pot. Ltd., Guwahati.

COCHIN AUCTION

SALE OF - 5TH OCTOBER 2021 (SALE NO. 40)

CTC DUST (75% SOLD)

DEMAND : Liquoring Teas - Good

MEDIUM TEAS - Fair PLAINER TEAS - Less

MARKET: Powdery varieties of best and good steady to firm and some times dearer. however high priced teas witnessed irregular and easier market. browner low medium and plainer teas weak feature and noticed heavy withdrawal due to low bid or lack of bid.

BUYING PATTERN- Avt and one Major Placketeer lent useful support. Kerala State Civil Supplies, Devgiri Tea &Amp; Produce and Encils Global Beverages selective and subdued. Improved enquiry was forthcoming from Kerala loose Tea Traders and upcountry buyers. exporters subdued and operated at bottom of the market.

ORTHODOX DUST

DEMAND: Less (41% Sold)

MARKET: Lower and fair quantity remained unsold

BUYING PATTERN: Small quantity of orthodox dust sold was absorbed by exporters.

Courtesy - Forbes, Ewart & Figgis Pvt. Ltd., Cochin.

Page 11 Page 11

CROP STATISTICS IN (Mn/kgs)

					To-date	To-date	To-date	Difference +/-	
		2019	2020	2021	2019	2020	2021	2019 vs 2020	2020 vs 2021
Sri Lanka	Aug	26.2	22.4	23.7	211	179.4	211.6	-31.6	32.2
Bangladesh	Aug	13.51	11.32	14.39	52.56	45.31	52.15	-7.25	6.84
North India	Aug	157.5	143	153.2	684.5	534.9	631.9	-149.6	97.0
South India	Aug	14.87	16.8	16.4	137	135.9	160.6	-1.1	24.7
Malawi	July	1.3	1.0	1.7	36.0	32.3	36.3	-3.7	4.0
Кепуа	June	42.4	46.37	43.46	212.6	300.67	274.07	88.07	-26.6

CATALOGUES

SALE NO. 41 SCHEDULED FOR 18TH OCTOBER 2021 (ONE DAY SALE)

The Ex Estate catalogue closed on 29th September 2021, one day ahead of the scheduled date, excluding violations. The Main sale catalogues too closed on 29th September 2021, one day ahead of the scheduled date, excluding violations.

SALE NO. 42 SCHEDULED FOR 26TH/27TH OCTOBER 2021

The Ex Estate and Main sale catalogues are scheduled to close on 7th October 2021.

SALE NO. 43 SCHEDULED FOR 2ND/3RD NOVEMBER 2021

The Ex Estate and Main sale catalogues are scheduled to close on 14th October 2021.

The details of teas awaiting sale are given on the last page of this report.

FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 05TH/06TH OCTOBER 2021

Page 12 Page 12

DETAILS OF TEAS AWAITING SALE

SALE NO: 40 SCHEDULED FOR 11TH/ 12TH OCTOBER 2021

	<u>LOT</u>	QUANTITY kgs	LOW GROWN (CATALOGU	ES	
Ex Estate	663	748,819	Leafy	Closed on	23/09/2021	Violations Excluded
High & Medium	1,488	731,197	Semi Leafy	Closed on	23/09/2021	Violations Excluded
Leafy	1,985	800,716	Tippy	Closed on	23/09/2021	Violations Excluded
Semi Leafy	1,527	669,937				
Tippy	1,942	951,365	OTHER MAIN S	SALE CATA	<u>LOGUES</u>	
Premium Flowery	384	61,252	High & Medium	Closed on	23/09/2021	Violations Excluded
Off Grades	2,192	1,179,135	Dust	Closed on	23/09/2021	Violations Excluded
Dust	615	601,411	Premium Flowery	Closed on	23/09/2021	Violations Excluded
			Off Grades	Closed on	23/09/2021	Violations Excluded
TOTAL	10,796	5,743,832	BOP1A	Closed on	23/09/2021	Violations Excluded
Re-print	939	588,694	Ex Estate	Closed on	23/09/2021	Violations Excluded

No of Pkgs : 151,741

CTC : 13,207 Pkgs - 603,824 kgs

SALE NO. 40 - SALE OF 13TH/14TH OCTOBER 2020 BUYERS' PROMPT : 18/10/2021 13TH/ 14TH OCTOBER 2020

Re-print Lots : 435

SELLERS' PROMPT

SELLERS' PROMPT Lots : 10,038 : 21/10/2021

: 5,316,207 kgs **Re-print Quantity** : 240,298 kgs Quantity

SALE NO: 41 SCHEDULED FOR 18TH OCTOBER 2021

	LOT	QUANTITY kgs	LOW GROWN CA	<u>TALOGUES</u>
Ex Estate	526	597,847	Leafy	Closed on 29/09/2021 Violations Excluded
High & Medium	1,098	512,297	Semi Leafy	Closed on 29/09/2021 Violations Excluded
Leafy	1,677	658,678	Tippy	Closed on 29/09/2021 Violations Excluded
Semi Leafy	1,216	516,098		
Tippy	1,622	775,512		<u>LE CATALOGUES</u>
Premium Flowery	343	54,616	High & Medium	Closed on 29/09/2021 Violations Excluded
Off Grades	1,585	816,486	Dust	Closed on 29/09/2021 Violations Excluded
Dust	371	,	Premium Flowery	Closed on 29/09/2021 Violations Excluded
		360,240	Off Grades	Closed on 29/09/2021 Violations Excluded
TOTAL	8,438	4,291,774	BOP1A	Closed on 29/09/2021 Violations Excluded
Re-print	61	42,719	Ex Estate	Closed on 29/09/2021 Violations Excluded

No of Pkgs : 114,976

CTC : 8,495 Pkgs - 456,605 kgs

Re-print C : 415 BUYERS' PROMPT SELLERS' PROMPT SALE NO. 41 - SALE OF 20TH/21ST OCTOBER 2020 : 25/10/2021 : 26/10/2021 Lots : 10,703

Quantity

SALE NO: 40 SCHEDULED FOR 11TH/ 12TH OCTOBER 2021

	ORDER OF SALE	Approximate Selling F&W Catalog		
EX ESTATE MB	LG Large Lea Leafy/LG Sma Leaf/BOPIA/P LC	Prem EB	11TH OCTOBER 2021 Main Sale - High & Medium Semi Leafy Teas	11.00am 01.00pm
EB CTB	AS JK	CTB LC	Leafy Teas	02.00pm
FW BC	CTB EB	BC FW	Tippy Teas	02.00pm
AS JK	BC FW	MB AS	12TH OCTOBER 2021 Premium Flowery	08.30am
LC	MB	JK	Ex-Estate BOP1A	09.00am 10.00am
FW - Forbes & W	alker Tea Brokers (Pvt) Ltd	AS - Asia Siyaka Commodities PLC	Off Grades	11.30am
JK - John Keells I	PLC	MB - Mercantile Produce Brokers (Pvt)Ltd	Dust	01.30pm
BC - Bartleet Proc EB - Eastern Brok	duce Marketing (Pvt) Ltd sers Ltd	LC - Lanka Commodity Brokers (Pvt) Ltd CTB - Ceylon Tea Brokers PLC		